Nilfisk implements SAP Concur on a global scale

Nilfisk implemented together with KPS in 2020 SAP® Concur® on a global scale to realign their spend management processes. With the implementation of SAP Concur's automated solutions, Nilfisk achieves total visibility into spending and improves process efficiency across the organization in APAC and EMEA. By implementing during COVID-19, Nilfisk can **harvest the benefits of a unified global process as soon as travel opens up again**.

The Danish company Nilfisk was founded with the vision of producing and selling products of the highest quality worldwide and has done this for more than a hundred years.

Today **Nilfisk** offers an extensive range of premium cleaning products and a trusted aftermarket offering to the professional market. Their main product lines are floor care equipment, vacuum cleaners and high-pressure washers as well as a wide range of domestic vacuum cleaners and high-pressure washers worldwide. Nilfisk has approx. 4.900 employees globally and a revenue of 967 mEUR in 2019.



Rapidly changing markets, rising geopolitical tensions and the Covid-19 pandemic have created unprecedented challenges for global companies.



"This year, the Covid-19 pandemic has not only brought efficiency, but also resiliency to the fore for many companies. This also concerns the travel & expense spending. The need for efficient, automated and reliable travel and expense processes was already there before Covid-19, but the pandemic has increased the urgency of digitising these processes even more,"

Andreas Pagh Andersen, Senior Project Manager/Architect, KPS

Nilfisk chose to implement SAP Concur during Covid-19. Renny Ulka, Head of Back Office IT, explains the reason:

"We need to be aligned with the changing markets and demand from our employees and a need to have more insights into our spend, so optimizing our Travel & Expense Management process was very clear. Even if we see a significant drop in travel and expenses, we now have a great global solution in place once it picks up again. There are still expenses to be handled, and we owe our employees the best solution for this process."



Trust in business travel will return over time.

Businesses will make forward-looking decisions if they prepare now. It will be beneficial to view rapidly changing information at any time, while looking out for traveller safety.

The streamlining of the Travel & Expense process comes with some great benefits as Kirsten Koefoed Nilsson, Global Process Owner PtP, explains:

"Having **one process and reporting structure** for travel and expenses across Nilfisk **globally** is of significant value. This gives Nilfisk a standardization and transparency of our travel spend and a reduction of manual workload. Furthermore, we see a much leaner collaboration with finance handling at Wipro, who is our finance partner."

KPS implemented the solution with a virtual team that was spread out globally from Copenhagen to Singapore.

"The combination of the KPS consultants experience, the Nilfisk Team ability to absorb and run the virtual project and support from SAP Concur has given Nilfisk a solution where we really can serve our end-users, back-office employees and have a much bigger insight into our spendings in this area," says Anders Friis Liechti, SVP IT & Transformation at Nilfisk.

Nilfisk Group

Nilfisk offers an extensive range of premium cleaning products and a trusted aftermarket offering to the professional market. Our main product lines are floorcare equipment, vacuum cleaners and high pressure washers and a wide range of domestic vacuum cleaners and high pressure washers to consumers worldwide.

You would also like to optimise your travel & expense management with SAP Concur? Contact us for more information: info@kps.com KPS SAP Concur Partner